

Orange County Roof Replacement Year 2 RFP #4 Bid Tally

Bids Due: June 17, 2022

Selection Committee Meeting: July 5, 2022

Address	Distinctive	Salt	Difference	Comments
1701 Indiana Street Orlando 32805	\$ 8,895.45	\$ 7,050.00	1,845.45	
5823 Beechmont Blvd Orlando 32808	\$ 12,420.00	\$ 9,600.00	2,820.00	
1692 Lucy Terry Ave Apopka 32703	\$ 7,420.45	\$ 7,400.00	20.45	
439 Bertson Court Apopka 32703	\$ 7,300.00	\$ 7,100.00	200.00	
7196 Ironwood Drive Orlando FL 32818	\$ 15,055.45	\$ 12,710.00	2,345.45	
6115 Centennial Drive Orlando FL 32808	\$ 11,130.45	\$ 9,360.00	1,770.45	Salt bid doesn't include gutters (Update: clarified post-selection - will cost \$400 if replacement needed)
1252 Emeraldalda Road Orlando 32808	\$ 9,775.00	\$ 6,850.00	2,925.00	
7426 Victoria Circle, Orlando, FL 32835	\$ 9,058.05	\$ 7,019.00	2,039.05	
1610 North Powers Drive, Orlando, FL 32818	\$ 11,855.00	\$ 11,900.00	(45.00)	
2111 San Jose Blvd, Orlando FL 32808	\$ 7,055.45	\$ 7,000.00	55.45	
3330 Hammersmith Rd, Orlando FL 32818	\$ 9,610.45	\$ 9,400.00	210.45	Salt's bid offer sheet conflicts with the scope details page 4 (\$9,600 in scope); (Update: clarified post-selection - will honor the \$9,400 price on bid offer)
1821 Freeport Court, Orlando, FL 32808	\$ 11,359.00	\$ 10,180.00	1,179.00	
Total	\$ 120,934.75	\$ 105,569.00	\$ 15,365.75	

Bidding Company	Bid Amount	Time on Bid	Avg. Actual
Distinctive	\$ 120,934.75	30 days	44
Salt Enterprises, LLC	\$ 105,569.00	70 days	87

Selection Committee Meeting results

Selection Committee voted unanimously to award the bid to Salt Enterprises, LLC. The minor adjustments needed to clarify the bid would not significantly close the gap in price between the two bidders. The committee determined that, should the clarifications obtained post-selection create a significant increase in price, it would reconsider. Updates to the bid post-selection resulted in a net increase of \$400.00 for the entire contract.